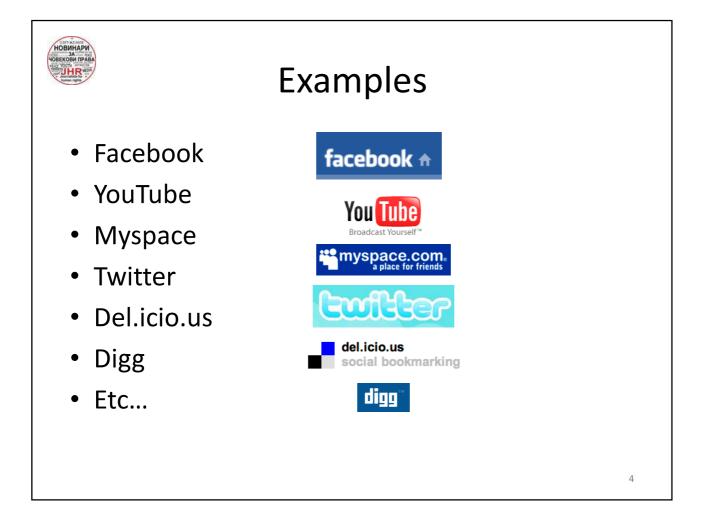
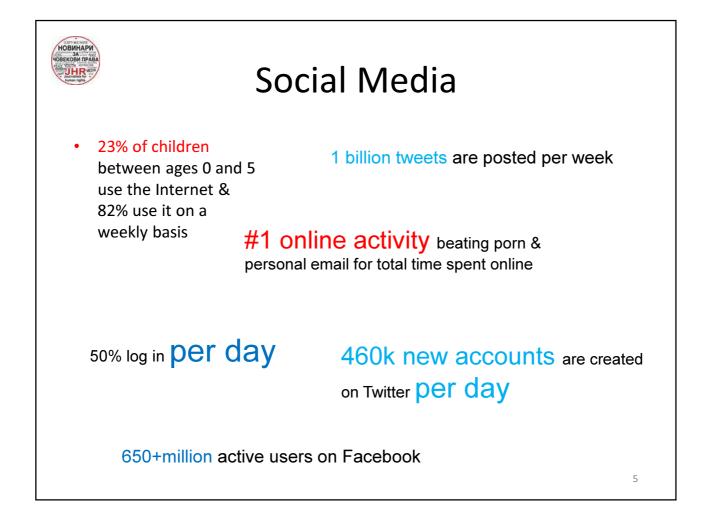


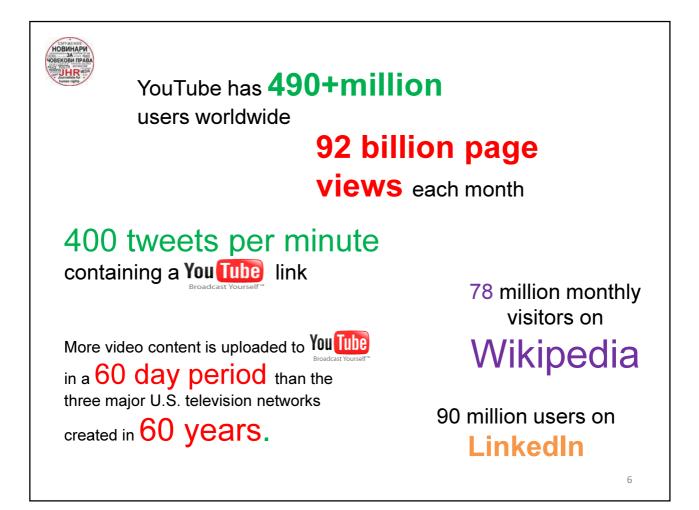
## Overview: What is Social Media? Social media refers to online tools and services which allow an exchange of ideas, information, videos, pictures, and graphics just about anything you can name. Social media also allows easy sharing and distribution of existing content to others so that professional work can be shared through networks.

## Overview: Types of Social Media Services

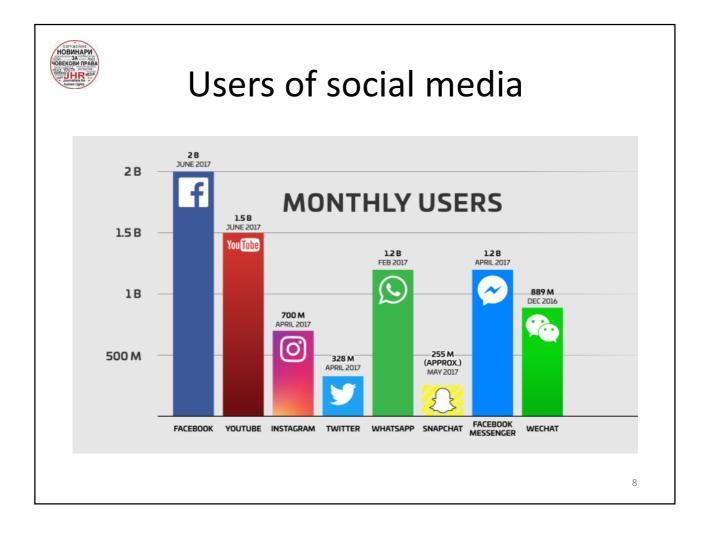
- Bookmarking Sites and Social News Sites (<u>Digg</u>)
- Blogs and Microblogs (Twitter, Tumblr)
- Social Networking Sites (<u>Facebook</u>, <u>Google+</u>)
- Shopping Sites (Amazon)
- Multimedia Sharing (<u>YouTube</u>, <u>Flickr</u>)
- Virtual Worlds (<u>World of Warcraft</u>, <u>Second</u> <u>Life</u>)

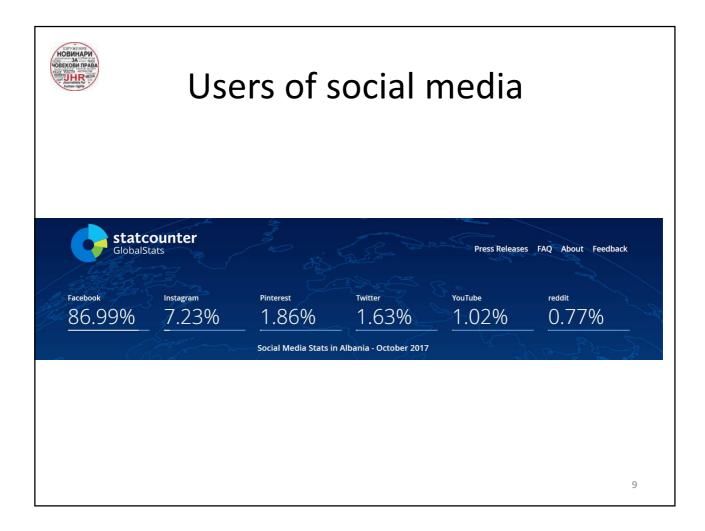






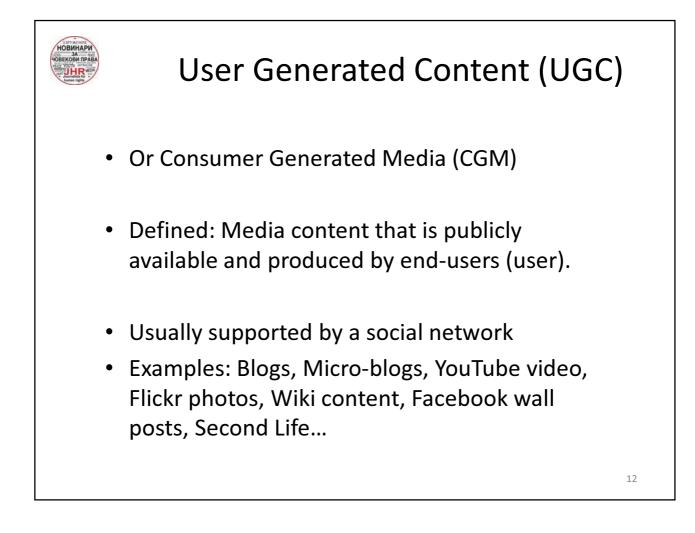














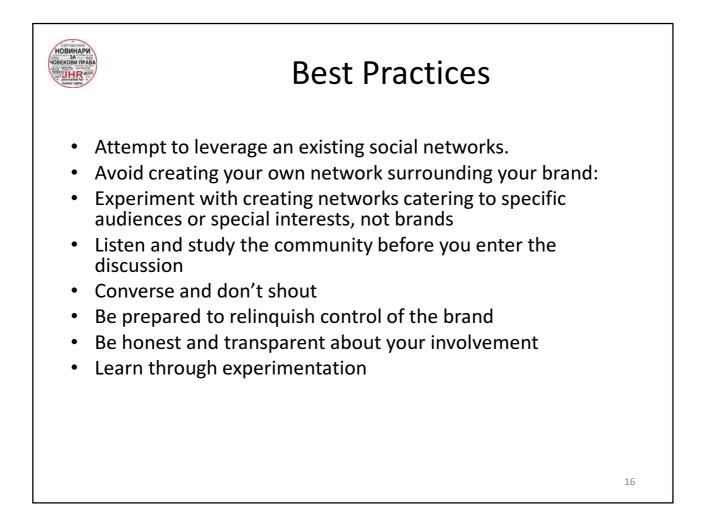




## Tactics for Any Budget

- Host a blog
- Participate on industry leading blogs and conversations
- Host or sponsor a podcast
- Host/participate on discussion boards
- Try Viral video
- Create a group on a social network
- Run media on a social network
- Add social bookmarking links to your content

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## Developing a Strategy

- 1. Define your audience
- 2. Adopt a point of view
- 3. Allocate resources

### Tips

- Make it easy and non-threatening for your audience to participate
- Write content that's worth sharing
- Acknowledge and recognize your audience
- Integrate all of your marketing efforts
- Don't try to keep up with the Jones'
- Be entertaining, informative, and most importantly genuine

### The Basics

- Don't duplicate your Web site, brochure, newsletter
- Start with your friends
- Embrace your audience
- Keep it personal, real & authentic
- Use often
- Build maintenance time into your schedule
- Encourage participation

## facebook.

Top 5 best practices:

1. Do some Spring cleaning!

- 2. Beef up your information section.
- 3. Be active/share.
- 4. Follow industry influencers and companies/groups of interest.
- 5. Quality vs. Quantity

## twitter

Top 5 best practices:

- 1. Who do you want to be?
- 2. Think SEO (Search Engine Optimization).
- 3. Be active/share.
- 4. Follow industry influencers and companies/groups of interest.
- 5. Aim to chat, not sell.



Top 5 best practices:

- 1. Think SEO (Search Engine Optimization).
- 2. Be active/share.
- 3. Follow industry influencers and companies/groups of interest.
- 4. Aim to chat, not sell.
- 5. Don't talk about your new shoes!



#### Tips for all platforms:

•Have a consistent brand

•Engage

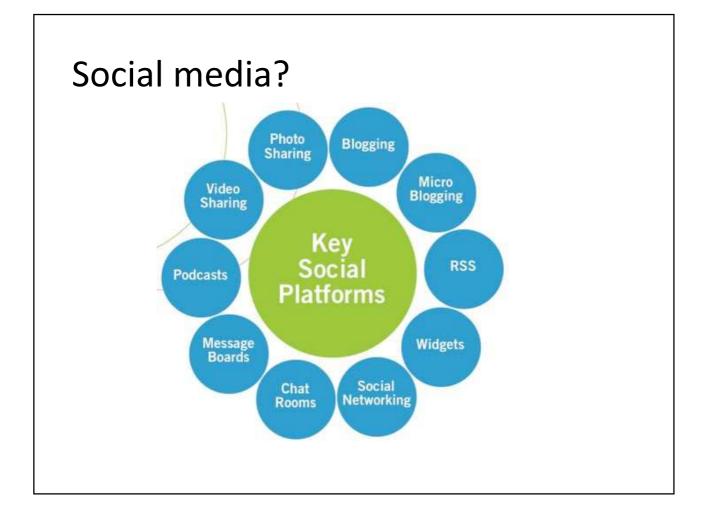
•If it's posted, it's public

•A little self-promotion goes a long way, but braggers are equally if not more annoying online than they are in person.

•You don't have to be everywhere

•Connect virtually. Bond locally.





# How to get people to invest in your products or services when they...

- have never heard of you
- don't have any affinity to you
- don't live near you
- have no reason to listen to you when you speak
- have other, more familiar options offering similar products or services?

## CONNECT WITH YOUR AUDIENCE WHEN AND WHERE THEY ARE!

### Starting with social media

- register an account
- don't start with politics!
  - connect with your family, friends, colleagues
  - add people you know to your network
- your first days on a new network, just observe the community. Watch and learn how people connect (etiquette)
- after a few days or weeks, you will have to built your own network
  - try some new things
  - share interesting stories, behind the scenes photos or videos and observe which kind of information receives response
  - connect with community: give comment or two on content other people shared

## Social media = be social!

- engage your network (ask questions, receive proposals...)
- after a while, when you start talking politics, people will react/comment
- connect with your network, they will reward you by doing a lot of campaigning for you
- expect negative response. Just stay calm and polite.
- create an account on sites that seem interesting, see what works for you
- there's no point in joining a whole lot of sites, if you or your staff are never connecting with community
- you don't have to create new content for each one of your networks – use your networks as distribution platforms (new blogpost? share it on FB, TW...)

### How social media....

- improves your work?
  - policies
  - proposals
  - questions...
- affects political accountability?
- affects your recognition?

### Some tips and tricks...

- be normal human being!
- don't lie!
- be passionate!
- be personal! Share some private things...
- be responsive, engaging... communicate!
- don't ignore!
- use the language others can understand!
- connect with connectors!
- go to RL meetings! (#tweetup)

YOU ARE CONTROLLING YOUR PRIVACY AND INFORMATION!

## POLITICS ON INTERNET/SOCIAL NETWORKS IS HAPPENING WITH OR WITHOUT YOU!

